

# SUSTAINABLE CITY CLUB

## of French companies in Egypt



TRÉSOR  
DIRECTION GÉNÉRALE



CLUB DE LA VILLE  
DURABLE

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*The Sustainable City Club just celebrated its first year of existence: its creation dates back to the 8th of December 2016 with the kick-off meeting that officially gathered members for the first time. This first year has been fruitful and supported the structuring of the French offer. It also broadcasted the solutions that French companies can provide to make Egyptian cities sustainable. Joint operations such as Batimat Egypt in March, the Sustainable City Business Forum in November and the visit of the MEDEF International's Sustainable City Task Force greatly helped presenting the Club's approach and identifying opportunities. Cluster actions were also put in place: integrated urban transportation in Mansoura, and upcoming projects (for instance in the smart city sector).*

*The official website of the Club now showcases its members, centralizes information about its activities and informs about events organized by the Club or its partners. We are grateful to Orange for supporting this initiative.*

<http://egyptevilledurable.com/>

### Highlights from the Economic Department

**The Sustainable City Business Forum** had a broad media resonance and opened the way for a significant number of projects. Al-Ahram Hebdo issued a [special edition in French](#) while a large share of the written and broadcast press covered the event.

The Sustainable City Club will now **explore the following collaboration projects** that emerged from the Forum and during the **MEDEF delegation's** meetings along the week:

- **Environmentally-certified showcase building:** cooperation between the club and Real Estate company to renovate heritage buildings according to environmental standards.
- **Alexandria's Port:** support to the Green Port 2035 project, possibly involving the following sectors: transportation, waste management, smart solutions for energy efficiency and security, etc.
- **New Administrative Capital:** solutions for urban transportation, waste and water management, energy efficiency, smart city, Etc.
- **New Al-Alamein and New Mansoura:** continued cooperation to identify sustainable solutions adapted to the needs of these new cities.

### Companies' words: Saint-Gobain

Saint-Gobain, the world leader of sustainable habitat, designs, manufactures and distributes construction products providing solutions to reduce the environmental impact of buildings while making living spaces more comfortable. Founded 350 years ago, the group is present in 67 countries with more than 170,000 employees. In 2016, it achieved 39.1 billion euros sales of which 80% are made in the habitat markets: construction, renovation, infrastructures and civil engineering. As one of the 100 most innovative industrial companies in the world, Saint-Gobain provides its know-how to its activities, especially those established in Egypt:



Saint-Gobain Gyproc, leader on the Egyptian market, is pioneer in advanced plasters. Offering lightweight plastering systems that combine levelling and smoothing plasters, Gyproc provides energy efficiency in buildings while reducing the impact on environment in production and

application processes. Plaster is a thermal insulator, which saves up to 40% in HVAC energy, generates time saving and low waste in handling and application compared to traditional solutions, and is fully recyclable.



Saint-Gobain Glass, present in Egypt for the last 7 years, manufactures and sells glass solutions that combine technical excellence and energy savings: self-cleaning glass, solar control solutions, acoustic and thermal insulation systems. These solutions optimize the use of natural resources by reducing dependency on artificial lighting and reducing the use of raw materials: Saint-Gobain Glass' target by 2025 is to increase the proportion of production made with recycled glass from 30% to 50%.

#### *Short News from Enterprise Newsletter (link to sources attached)*

**WATER - EBRD to fund USD 300 mn desalination plant in Ain Sokhna.** The amount shall cover feasibility studies and the costs for the construction of the plant.

**PORTS - Transport Ministry launches international tender for 6<sup>th</sup> of October dry port.** Also up in a public-private partnership tender is a second container terminal at the Damietta Port, which the port authority is looking to have the EBRD finance, according to port chief Ayman Saleh.

**NEW CITIES - The Minister of Housing Invited Foreign Companies to Invest in Egyptian New Cites during Batimat Paris.** The investment opportunities are primarily located in the first phase of the New Administrative Capital and in the new city of El-Alamein on the Mediterranean coast with a total cost over US 45 Billion.

**SOLAR ENERGY - Electricity Ministry to tender 500 MW solar power plants in 1Q2018 in Minya and Aswan.** The plants, which will produce a total 500 MW, will be tendered under a build-own-operate framework. Arab and international companies have already expressed interest, the sources add.

**WASTE - Energy group Empower has reached a final agreement with unnamed Canadian investors to establish a 10 MW waste-to-energy (WtE) plant with initial investments of EGP 400 mn,** Empower CEO Hatem El Gamal tells Al Borsa. The consortium will increase its investments once the economy stabilizes and the government issues a **final WtE feed-in tariff (FiT)**, according to El Gamal. Last week, the ministry reportedly set a **maximum rate of EGP 1.35 per kWh for WtE projects**, after reports had emerged that the Ismail Cabinet was looking into imposing a three-tier tariff system with a maximum rate of EGP 1.60 per kWh.

**METRO - The Japanese International Cooperation Agency (JICA) is prepared to disburse the second tranche of its USD 1.2 bn loan to finance construction of the Cairo Metro Line 4,** a source close to the matter tells Al Borsa. JICA is in talks with **the National Railway Authority (NRA)** to disburse the second payment once the NRA reaches final agreements for its current supply tenders. The disbursal is also contingent on the NRA spending the remainder of the first JPY 32.7 bn (USD 291.5 mn) tranche, which the authority received in 2012. The size of the second tranche was not disclosed.

**LOCAL GOVERNANCE - Local elections might not be coming for another three-to-five years,** as the Local Administration Act — which sets up locally elected councils — will take this amount of time to be implemented, according to Mohamed Elsewedy, who heads the House's majority Support Egypt coalition. The law is currently with Maglis El Dawla (Council of State) and will be with the House of Representatives following the review, he tells Al Mal. The government had initially stated that these local elections would take place following the 2018 presidential ballot.

#### *Agenda*

- **December 17<sup>th</sup> of 2017:** General meeting of the Sustainable City Club at the Economic Department of the French Embassy, 9AM.
- **March 1<sup>st</sup> to 4<sup>th</sup> of 2018:** [BATIMAT](#) Egypt's 2<sup>nd</sup> edition
- **March 28<sup>th</sup> to 31<sup>st</sup> of 2018:** [Cityscape Egypt](#), Cairo International Convention Centre, Cairo.